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Cir.No.: 131/PVC/SOR/01**06.08.2015**

To Top Members of the Association & HZL PVC List

Sub. : HZL prices effective from 3rd August 2015

We are pleased to enclose a copy of circular issued by Hindustan Zinc Ltd., giving price for Zinc and Lead for the month of **August 2015**.

Members may please note following changes for **August 2015** in comparison with July 2015.

1. Price of H.G. Zinc has decreased by Rs. 6,300/-per MT
2. Price of Lead has decreased by Rs.4,700/-per MT

Authorised Signatory

Encl: as above

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INDIAN ELECTRICAL EQUIPMENT INDUSTRY
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2012-2022

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Registered Office:

Hindustan Zinc Limited
YashadBhavan
UDAIPUR - 313 001.
Rajasthan.

E-mail: customerserviceHZL@vedanta.co.in

Dated: 03rd August 2015

Regional Office - West:

Solitaire Corporate Park
Business Square, C wing
IInd Floor, Andheri Kurla Road,
Chakala, Andheri (East),
MUMBAI - 400 093.
Tel: 022-66434500
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PRICE CIRCULAR/MASTER

Sub: **Price / Policy for sale of Zinc and Lead effective 03.08.2015**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead -Min 99.99%
CHANDERIYA LEAD ZINC SMELTER	147,200	149,000	147,700	146,700	145,200	132,400
HYDRO-1 UNIT	147,200	149,000	147,700	146,700	145,200	132,400
NEW HYDRO SMELTER CHANDERIYA	147,200	149,000	147,700	146,700	145,200	132,400
ZINC SMELTER DEBRI	0	0	0	146,700	0	0
HARIDWAR ZINC PLANT	147,700	0	148,200	147,200	0	0
Pantnagar Melting&Casting Plant	147,700	149,500	148,200	147,200	0	132,400
RAJPURA DARIBA LEAD SMELTER	0	0	0	0	0	132,400
JAIPUR STOCK POINT	149,700	151,500	150,200	149,200	147,700	136,900
SAHIBABAD STOCK POINT	149,700	151,500	150,200	149,200	147,700	136,900
JALANDHAR STOCK POINT	150,200	152,000	150,700	149,700	148,200	137,400
FARIDABAD STOCK POINT	149,700	151,500	150,200	149,200	147,700	136,900
Panvel STOCK POINT	148,800	150,600	149,300	148,300	146,800	136,000
NSIC NAGPUR STOCK POINT	149,200	151,000	149,700	148,700	147,200	136,400
TARAPUR STOCK POINT	148,700	150,500	149,200	148,200	146,700	135,900
BARODA STOCK POINT	149,200	151,000	149,700	148,700	147,200	136,400
RAIPUR STOCK POINT	149,700	151,500	150,200	149,200	147,700	136,900
KOLKATA NSIC STOCK POINT	148,200	150,000	148,700	147,700	146,200	135,400
BANGALORE STOCK POINT	150,000	151,800	150,500	149,500	148,000	137,200
HYDERBAD STOCK POINT	149,200	151,000	149,700	148,700	147,200	136,400
CHENNAI STOCK POINT	149,700	151,500	150,200	149,200	147,700	136,900

Hindustan Zinc Limited

Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004

Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739

CIN: L27204RJ1966PLC001208

www.hzlindia.com

A. Conditions for List Price Sales (Zinc):

(1) Any quantity purchased from stock points (Depots) will be eligible for Basic Discount (BD) of Rs. 2000/MT.

(2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for additional Discount (QCD) as per below slab

Qty	Discount from Depot	Discount from Plant
Up to 9 MT	Rs 1000/MT	Rs 1000/MT
> 9 MT	Rs 1500/MT	Rs 1500/MT

In addition to that if quantity lifted more than 25 MT in any quarter will be eligible for Rs 500 additional discount.

(3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity, will not be eligible for QCD, however the additional quantity will be eligible for BD incase supply is from stock points (Depot) only.

(4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.

(5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.

(6) The discount will be settled by the 10th of the subsequent month.

(7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

(1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :

- (i) Upto 9MT : Discount of Rs. 1000/MT
- (ii) More than 9MT but less than equals to 25 MT : Discount of Rs. 2000/MT
- (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
- (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
- (v) More than 100 MT : Discount of Rs. 5000/MT

The total quantity purchased against specific customer code within the month shall be considered for the discount calculation.

(2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.

(3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C. Payment Terms (Zinc and/or Lead)

(1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.

(2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

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Interest Bearing LC Usance Credit is available as below:
Up to 90 Days 15.50 % p.a

Interest Bearing BG Usance Credit is available as below:
Up to 90 Days 16.50% p.a

Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.
The above said Price / Policy will be valid till any further revision.

For Hindustan Zinc Ltd,

Head Marketing

Hindustan Zinc Limited

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