## Maharashtra State Electricity Distribution Co. Ltd.

REQUEST FOR SELECTION (RfS) FOR PROCUREMENT OF500 MW (AC) SOLAR POWER FROM PROJECTS TO BE DEVELOPED IN MAHARASHTRA THROUGH COMPETITIVE BIDDING PROCESS (FOLLOWED BY E-REVERSE AUCTION) UNDER KUSUM C vide RFS No. MSEDCL/CE/RE/2022/Solar/KUSUM-C/T-04 dated 22.06.2022

Sl. No.	Documents	Clause No.	Existing Clause	CTION) UNDER KUSUM C vide RFS No. MSEDCL/CE/RE/202 Proposed Modifications	MSEDCL's response
1	PPA	4.7.1	Generation Compensation in offtake constraints due to Grid Unavailability:	Provision of deemed generation clause (during grid failure on account of MSEDCL) as well in the earlier RfS, please clarify about that in the present RfS	The provision of Generation Compensation for offtake constraints due to Grid Unavailability has already been mentioned at Clause No. 4.7.1
2	PPA	10.4	Payment security mechanism	Payment security mechanism including the revolving letter of credit, please confirm whether any such mechanism is available in the present tender.	The provision of payment security mechanism such as Letter of credit has already been mentioned at Clause No 10.4. of PPA.
3	RfS	3.3.1 (vii)	The acceptance of change of location shall be subjected to availability of substation capacity of the changed substation if any due to change in location. In no circumstance shall the Tariff offered by the Bidder in its Financial Bid be changed due to change in location.	RfS that we can change the substation in case of any issue about the land so what we understand is that we can change that to any substation in entire Maharashtra subject to with the same tariff please clarify or confirm	The developer can change location any where in Maharashtra as per availiability of spare capacity at substation. However, refer to to Clause No. 3.3.1 (vi) of RfS for change of location .
4	RfS	3.6	The Net-Worth of the Bidder for the financial year ended on 31.03.2021 shall not be less than INR 1.0 Crores per MW (of the capacity quoted).	Requested to reduce the net worth per MW (of the capacity quoted) from INR 1 Cr. To 0.5 Cr. So that the capacity quoted from the bidder will increase.	The request is not accepted. The Net-Worth of the Bidder for the financial year ended on 31.03.2020 or 31.03.2021 or 31.03.2022 shall not be less than INR 1.0 Crore per MW.
5	RfS	3.7.2	The successful bidder shall submit documentary evidence for securing connectivity with grid from MSEDCL within 6 months from the date of signing of PPA	Kindly requested to remove the obligation of grid connectivity within 6 months from signing of PPA as the connectivity depends on the feasibility of the substation.	The request is not accepted. The Bidder has to adhere with RFS provisions only.
6	RfS	3.13 C	The bidder shall identify 100% of the land area required for the project. The land used from the project on lease hold basis or right to use basis will be accepted in case of both government land and private land	Kindly clarify the sentence "right to use"	
6	RfS	3.14.1	The Projects shall be commissioned within a period of 9 (Nine) months of signing of PPA	Project execution time of nine months from the date of PPA is significantly less considering the present scenario and logistic situation of material in the market. We kindly request you to make it 12 months from the date of PPA to make it more viable.	As per MNRE's KUSUM C guidelines, the SCoD of project is 9 months from PPA. Hence, the request is not accepted. The Bidder has to adhere with RFS provisions only.
7	RfS	3.14.2	MSEDCL shall not release the PBG till completion of RMS and metering of Agriculture Consumers by SPG	Kindly requested not to link the RMS and metering infrastructure of Agriculture consumer side with the release of submitted PBG	The request is not accepted.  The Bidder has to adhere with RFS provisions only.
8	RfS	3.16	For installation of Solar power plant Central Finance Assistance (CFA) of 30% of project cost will be provided by central Government to MSEDCL. The cost of installation of solar power plant has been estimated as Rs. 3.5 Cr/MW. Thus CFA @ 30% of the estimated cost of installation of solar power plant will be Rs. 1.05 Cr/MW i.e. (30% of Rs. 3.5 Cr/MW).	The project cost 3.5 Cr Per MW considered is on the lower side hence CFA @30% is less. Due to increase in the BCD on the imported Cells, the DCR modules are on higher side. Currently the Mono Perc half cut 540 Wp module price is about Rs. 30 Wp including GST. Considering the Balance of plant above module the cost of project reach upto Rs. 4.5 Cr per MW	The cost of installation of solar power plant estimated by MNRE is 3.5 cr per MW. Please refer MNRE guidelines of feeder level solarisation dated 04.12.2020.Hence, the request of bidder is not accepted. The Bidder has to adhere with RFS provisions only.
9			CFA upto 100% of the total eligible CFA will be released to the Solar power Generator (SPG) through MSEDCL on successful operation & performance of the solar plant for two months after the commissioning, with at least one month CUF as per minimum CUF agreed in PPA and installation of RMS connectivity and metering of Agriculture Consumers	Will every successful developer maintaining CUF over 19 % will be eligible for CFA or is there any limit? After how many months CFA will be released?	RFS clause No 3.16 is self explanatory.  Solar power Generator (SPG) on successful operation & performance of the solar plant for two months after the commissioning, with at least one month CUF as per minimum CUF agreed in PPA will be eligible for CFA
10			General	Request you to change the responsibility of installation of the remote monitoring system for agriculture consumers from the developer to MSEDCL	The request is not accepted. The Bidder has to adhere with RFS provisions only.
11			General	Who will provide the SIM card, who will pay for the data charges for SIM card for 25 years	MSEDCL will provide SIM cards and pay for data charges of SIM for 25 years.
12			General	How many Agri consumers are connected on the particular substation, it is therefore not clear how many Agri meters are required to be replaced/maintained for 25 years.	The list of Ag consumers will be provided along with substation list
13			General	Please confirm whether we have to take the leased land from your portal only or we can buy our own land.	Developer can lease land from MSEDCL portal or can buy their own land. Developer has to do their own survey of lands selected from MSEDCL land portal before bidding on it.