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**Cir.No.: 114/PVC/SOR/01**

**10.07.2015**

To Top Members of the Association & HZL PVC List

**Sub. : HZL prices effective from 1<sup>st</sup> June 2015**

We are pleased to enclose a copy of circular issued by Hindustan Zinc Ltd., giving price for Zinc and Lead for the month of June 2015.

Members may please note following changes for June 2015 in comparison with May 2015.

3. Price of H.G. Zinc has decreased by Rs. 8,400/-per MT
4. Price of Lead has decreased by Rs.10,400/-per MT



Authorised Signatory

Encl: as above

proud partners in implementation



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**Registered Office:**

Hindustan Zinc Limited  
YashadBhavan  
UDAIPUR - 313 001.  
Rajasthan.

E-mail: customerserviceHZL@vedanta.co.in

Dated: 01st June 2015

**Regional Office - West:**

Solitaire Corporate Park  
Business Square, C wing  
IInd Floor, Andheri Kurla Road,  
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**PRICE CIRCULAR/MASTER**

Sub: **Price / Policy for sale of Zinc and Lead effective 01.06.2015**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead -Min 99.99%
CHANDERIYA LEAD ZINC SMELTER	167,100	168,900	167,600	166,600	165,100	150,700
HYDRO-1 UNIT	167,100	168,900	167,600	166,600	165,100	150,700
NEW HYDRO SMELTER CHANDERIYA	167,100	168,900	167,600	166,600	165,100	150,700
ZINC SMELTER DEBRI	0	0	0	166,600	0	0
HARIDWAR ZINC PLANT	167,600	0	168,100	167,100	0	0
Pantnagar Melting&Casting Plant	167,600	169,400	168,100	167,100	0	150,700
RAJPURA DARIBA LEAD SMELTER	0	0	0	0	0	150,700
JAIPUR STOCK PPOINT	169,600	171,400	170,100	169,100	167,600	155,200
SAHIBABAD STOCK POINT	169,600	171,400	170,100	169,100	167,600	155,200
JALANDHAR STOCK POINT	170,100	171,900	170,600	169,600	168,100	155,700
FARIDABAD STOCK PPOINT	169,600	171,400	170,100	169,100	167,600	155,200
Panvel STOCK POINT	168,700	170,500	169,200	168,200	166,700	154,300
NSIC NAGPUR STOCK POINT	169,100	170,900	169,600	168,600	167,100	154,700
TARAPUR STOCK POINT	168,600	170,400	169,100	168,100	166,600	154,200
BARODA STOCK POINT	169,100	170,900	169,600	168,600	167,100	154,700
RAIPUR STOCK POINT	169,600	171,400	170,100	169,100	167,600	155,200
KOLKATA NSIC STOCK POINT	168,100	169,900	168,600	167,600	166,100	153,700
BANGALORE STOCK POINT	169,900	171,700	170,400	169,400	167,900	155,500
HYDERBAD STOCK POINT	169,100	170,900	169,600	168,600	167,100	154,700
CHENNAI STOCK POINT	169,600	171,400	170,100	169,100	167,600	155,200

**Hindustan Zinc Limited**

Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004

Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739

CIN: L27204RJ1966PLC001208

www.hzlindia.com

**A. Conditions for List Price Sales (Zinc):**

(1) Any quantity purchased from stock points (Depots) will be eligible for Basic Discount (BD) of Rs. 2000/MT.

(2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa\_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for additional Discount (QCD) as per below slab

Qty	Discount from Depot	Discount from Plant
Up to 9 MT	Rs 1000/MT	Rs 1000/MT
> 9 MT	Rs 1500/MT	Rs 1500/MT

In addition to that if quantity lifted more than 25 MT in any quarter will be eligible for Rs 500 additional discount.

(3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity, will not be eligible for QCD, however the additional quantity will be eligible for BD incase supply is from stock points (Depot) only.

(4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.

(5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.

(6) The discount will be settled by the 10th of the subsequent month.

(7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

**B. Conditions for List Price Sales (Lead):**

(1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :

- (i) Upto 9MT : Discount of Rs. 1000/MT
- (ii) More than 9MT but less than equals to 25 MT : Discount of Rs. 2000/MT
- (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
- (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
- (v) More than 100 MT : Discount of Rs. 5000/MT

The total quantity purchased against specific customer code within the month shall be considered for the discount calculation.

(2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.

(3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

**C. Payment Terms (Zinc and/or Lead)**

(1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.

(2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

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Interest Bearing LC Usance Credit is available as below:  
Up to 90 Days 15.50 % p.a

Interest Bearing BG Usance Credit is available as below:  
Up to 90 Days 16.50% p.a

Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.  
The above said Price / Policy will be valid till any further revision.

**For Hindustan Zinc Ltd,**

**Head Marketing**

**Hindustan Zinc Limited**

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