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10.07.2015

To Top Members of the Association & HZL PVC List

Sub. : HZL prices effective from 1st July 2015

We are pleased to enclose a copy of circular issued by Hindustan Zinc Ltd., giving price for Zinc and Lead for the month of July 2015.

Members may please note following changes for July 2015 in comparison with June 2015.

1. Price of H.G. Zinc has decreased by Rs. 13,600/-per MT
2. Price of Lead has decreased by Rs.13,600/-per MT


Authorised Signatory

Encl: as above

proud partners in implementation



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Registered Office:

Hindustan Zinc Limited
YashadBhavan
UDAIPUR - 313 001.
Rajasthan.

E-mail: customerserviceHZL@vedanta.co.in

Dated: 29th June 2015

Regional Office - West:

Solitaire Corporate Park
Business Square, C wing
IInd Floor, Andheri Kurla Road,
Chakala, Andheri (East),
MUMBAI - 400 093.
Tel: 022-66434500
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PRICE CIRCULAR/MASTER

Sub: **Price / Policy for sale of Zinc and Lead effective 29.06.2015**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead -Min 99.99%
CHANDERIYA LEAD ZINC SMELTER	153,500	155,300	154,000	153,000	151,500	137,100
HYDRO-1 UNIT	153,500	155,300	154,000	153,000	151,500	137,100
NEW HYDRO SMELTER CHANDERIYA	153,500	155,300	154,000	153,000	151,500	137,100
ZINC SMELTER DEBRI	0	0	0	153,000	0	0
HARIDWAR ZINC PLANT	154,000	0	154,500	153,500	0	0
Pantnagar Melting&Casting Plant	154,000	155,800	154,500	153,500	0	137,100
RAJPURA DARIBA LEAD SMELTER	0	0	0	0	0	137,100
JAIPUR STOCK PPOINT	156,000	157,800	156,500	155,500	154,000	141,600
SAHIBABAD STOCK POINT	156,000	157,800	156,500	155,500	154,000	141,600
JALANDHAR STOCK POINT	156,500	158,300	157,000	156,000	154,500	142,100
FARIDABAD STOCK PPOINT	156,000	157,800	156,500	155,500	154,000	141,600
Panvel STOCK POINT	155,100	156,900	155,600	154,600	153,100	140,700
NSIC NAGPUR STOCK POINT	155,500	157,300	156,000	155,000	153,500	141,100
TARAPUR STOCK POINT	155,000	156,800	155,500	154,500	153,000	140,600
BARODA STOCK POINT	155,500	157,300	156,000	155,000	153,500	141,100
RAIPUR STOCK POINT	156,000	157,800	156,500	155,500	154,000	141,600
KOLKATA NSIC STOCK POINT	154,500	156,300	155,000	154,000	152,500	140,100
BANGALORE STOCK POINT	156,300	158,100	156,800	155,800	154,300	141,900
HYDERBAD STOCK POINT	155,500	157,300	156,000	155,000	153,500	141,100
CHENNAI STOCK POINT	156,000	157,800	156,500	155,500	154,000	141,600

Hindustan Zinc Limited

Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004

Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739

CIN: L27204RJ1966PLC001208

www.hzlindia.com

A. Conditions for List Price Sales (Zinc):

(1) Any quantity purchased from stock points (Depots) will be eligible for Basic Discount (BD) of Rs. 2000/MT.

(2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for additional Discount (QCD) as per below slab

Qty	Discount from Depot	Discount from Plant
Up to 9 MT	Rs 1000/MT	Rs 1000/MT
> 9 MT	Rs 1500/MT	Rs 1500/MT

In addition to that if quantity lifted more than 25 MT in any quarter will be eligible for Rs 500 additional discount.

(3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity, will not be eligible for QCD, however the additional quantity will be eligible for BD incase supply is from stock points (Depot) only.

(4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.

(5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.

(6) The discount will be settled by the 10th of the subsequent month.

(7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

(1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :

- (i) Upto 9MT : Discount of Rs. 1000/MT
- (ii) More than 9MT but less than equals to 25 MT : Discount of Rs. 2000/MT
- (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
- (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
- (v) More than 100 MT : Discount of Rs. 5000/MT

The total quantity purchased against specific customer code within the month shall be considered for the discount calculation.

(2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.

(3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C. Payment Terms (Zinc and/or Lead)

(1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.

(2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

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Interest Bearing LC Usance Credit is available as below:
Up to 90 Days 15.50 % p.a

Interest Bearing BG Usance Credit is available as below:
Up to 90 Days 16.50% p.a

Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.
The above said Price / Policy will be valid till any further revision.

For Hindustan Zinc Ltd,

Head Marketing

Hindustan Zinc Limited

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