

# MAHARASHTRA STATE ELECTRICITY DISTRIBUTION CO. LTD.



## BID DOCUMENTS FOR POWER PURCHASE

ON FIRM BASIS as follows:

Month (Duration)	Quantum in MW	Period
1.11.2011 to 30.11.11	1000	RTC

**THROUGH : COMPETITIVE BIDDING  
COMMERICAL AND GENERAL CONDITIONS**

**TENDER NO.CE(PP)T-8/2011**

**DATE : 24.10.2011**

**CHIEF ENGINEER (PP)  
POWER PURCHASE CELL, PRAKASHGAD, 5<sup>TH</sup> FLOOR,  
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**BACKGROUND :**

MSEDCL invites Bids for procurement of power as specified by MSEDCL under “The Scope of Work”. Bids are invited from Generators, Merchant Power Plants, Captive Power Plants, Licensees, Power Traders, SEBs, IPPs from all over India. The Companies already having PPAs (Long Term/Short Term) with MSEDCL cannot offer the power already committed under PPA (Long Term/Short Term).

**THE SCOPE OF WORK:**

1. Procurement of power on firm basis as follows:

Month (Duration)	Quantum in MW	Period
1.11.2011 to 30.11.2011	1000	RTC

2. **Bidder should submit offers only for above period.**
3. Bidder may procure power from more than one source by specifying the source wise quantum and rates in the bids, provided the minimum quantum offered from each source outside the state of Maharashtra is 50 MW.
4. Delivery Point: to be specifically indicated.
5. The Bidder shall specify source of power Seller (LOI of Seller to be attached).
6. Bidder shall book the corridor up to MSETCL periphery.

**TERMS AND CONDITIONS FOR POWER PURCHASE**

1. **WHO CAN BID:**

Bids are invited from Licensees, Power Traders, SEBs, IPPs, Merchant Power Plants, Power Generating Companies, Captive Power Plant Owners from all over India. The Companies already having PPAs with MSEDCL cannot offer the power already committed under PPA.

2. **PRICE :**

- (a) Bidder should quote the quantum in MW and rates for supply of power at respective Delivery Point. State transmission losses and charges (if applicable) and POC injection losses shall not be borne by MSEDCL and no separate charges against the same shall be paid by MSEDCL.

Bidder should also quote the corresponding rates at MSETCL periphery inclusive of the applicable POC injection charges, POC withdrawal losses and charges as per prevailing norms for specified period in the Format A.

The bids shall be evaluated on the basis of rates quoted by bidder at MSETCL periphery. Therefore utmost care shall be exercised while calculating rates at MSETCL periphery. If Bidder has missed out any parameter viz POC injection charges, POC withdrawal losses and charges etc, either payable by bidder or MSEDCL to be loaded while calculating rates at MSETCL periphery, then same shall not be payable by MSEDCL under any circumstances. The POC injection charges, POC withdrawal losses and charges payable by MSEDCL / Bidder up to MSETCL periphery, missed out while quoting rate at MSETCL periphery, will not be reimbursed or will be deducted from energy bills.

- (b) The Bidder shall quote prices in Indian Rupees only.

**3. SUBMISSION OF OFFER :**

- (a) Bidder shall submit tender with non-refundable tender fees of Rs.1500/- (Rupees One Thousand Five Hundred only) in the form of Demand Draft drawn in favour of “**Maharashtra State Electricity Distribution Co. Ltd**” payable at Mumbai, at the time of tender submission.
- (b) The Bidder shall submit the tender either by registered post or in person in the office of Chief Engineer (PP), Power Purchase Cell, 5<sup>th</sup> Floor, Prakashgad, plot No.G-9, MSEDCL, Bandra (East), Mumbai 400 051, before the time & date indicated in tender notice. Telegraphic offer or offers received in the form of telex messages, or by cable or fax or email shall not be entertained and shall not be considered under any circumstances.
- (c) Offer received after the due date and time of submission shall not be accepted. Offer received in person or by post after the due date and time of submission shall not be opened and no correspondence shall be entertained in this regard.

**4. EARNEST MONEY DEPOSIT (EMD):**

The Bidder shall pay the Earnest Money Deposit as mentioned below along with the tender. The tender without the payment of Earnest Money Deposit shall be summarily rejected.

- (a) Unless the Bidder is exempted on account of statutory directives as enlisted in clause (d) below, Earnest Money Deposit in the form of Demand Draft of Rs.5,00,000/- (Rupees Five Lakhs Only) shall be drawn in favour of “**Maharashtra State Electricity Distribution Co. Ltd**” payable at Mumbai.
- (b) The relevant Demand Draft No. should be mentioned in the tender. No interest shall be paid on the Earnest Money Deposit.
- (c) In the event the Bidder withdraws his offer during the validity period and/or fails to supply power after issue of L.O.I. the Earnest Money Deposit (EMD) shall stand forfeited.
- (d) All Government and Semi Government Institutions under Government of Maharashtra and fully owned undertaking of any State Government and Government of India are exempted from payment of E.M.D.
- (e) **EARNEST MONEY OF UNSUCCESSFUL BIDDER:**

Earnest Money Deposited (EMD) shall be returned to the unsuccessful Bidders as soon as possible after the tender has been finalized, and on submission of original money receipt of E.M.D. payment to Chief Engineer (Power Purchase), at 5<sup>th</sup> Floor, Prakashgad, Bandra (East), Mumbai 400 051.

**5. SUBMISSION OF TENDER DOCUMENTS:**

Date and time of submission of tender will be up to **29.10.2011 upto 12.00 hrs.**

**6. OPENING OF TENDER :**

Date of opening of bids is on **29.10.2011 at 12.30 hrs.**

**7. ACCEPTANCE OF TENDER:**

MSEDCL reserves its right to accept or reject any tender whether fully or partially without assigning any reasons. It is also not binding on MSEDCL to disclose any analysis report on tender. The Bidder on the other hand binds himself to supply power from his offer in part or whole at the option of the MSEDCL.

**8. DISREGARD OF TENDER CONSIDITIONS :**

The Bidder should note that there shall be no deviations in respect of any terms and conditions of the tender. Bid containing any deviations/additions/alterations/changes in the terms and conditions of the tender shall not be acceptable. Any deviations/additions/alterations/changes in the covering letter , unrelated Annexures / schedules of the bid or elsewhere , shall be ignored and the offer shall be treated as meeting with all tender terms and conditions.

**9. NOTIFICATION OF AWARD OF CONTRACT :**

The notification of Award of contract shall be communicated to the successful Bidder by Letter of Award (LOA) by registered post or hand delivery or telegram or Fax or Telex or Cable as the MSEDCL deems it fit.

**10. SPECIAL TERMS AND CONDITIONS**

- 1) The offers shall be for a firm quantum. If quantum is indicated as “ upto”, then the offer shall be rejected.
- 2) **Validity of offer shall be for a minimum of 15 days** and it shall be binding on the Bidders to supply the full quantum and for the period as per the order placed with them within such validity period. In case of short supply, Bidder shall produce valid documentary proof from RLDC/SLDC of not having sold the power to any other party or else shall forfeit the EMD.
- 3) In case of supply from CPPs, quantum and rate should be indicated specifically and source wise in the Bids.
- 4) **Final Bill:** The final monthly bill settlement will be based on REA issued by WRPC/ Energy Accounting by MSLDC and as reconciled between MSEDCL and the bidder on finalization of the respective Energy Accounts. Towards ensuring the final settlement, MSEDCL reserves the rights to retain 10% of the bill for the last week of the contract period as Security Deposit which shall be released within seven days based on the final reconciliation as above without prejudice to our rights for the Rebate on the net amount payable.. In case , net amount is payable by the bidder on final Reconciliation, then the same shall be paid by the Bidder within seven days of reconciliation .Surcharge @ 1.25% per month shall be applicable on pro-rata basis for each day of delay thereafter.
- 5) Without prejudice to the provisions at 10 (4) and 12 (x) herein, offers for supply of less than 50 MW shall be considered only if the billing of the supply from such sources of quantum below 50 MW shall be done on fortnightly basis and payment due date for the same shall be 15 days from the next day of receipt of the bill with the applicable rebate. The suppliers/traders shall bear all application fees & scheduling charges thereof.

**Illustration for billing –**

Fortnightly bills for 1<sup>st</sup> to 15<sup>th</sup> & 16<sup>th</sup> -30<sup>th</sup> /31<sup>st</sup> shall be raised. Payment due date shall be 15 days from the next day of receipt of such bills by fax. Rebate of 2% shall be applicable on the payments made within such due dates. Payment shall be made on the next working day of MSEDCL if the due date falls on MSEDCL holiday(s).

- 6) Supply from alternate sources shall not be binding on MSEDCL unless prior written consent is obtained from MSEDCL.

- 7) The bidder should read all the terms and conditions of this tender document and submit duly signed tender document along with offer.

**12. OTHER TERMS & CONDITIONS:**

- i. Technical & Financial Profile of Bidder:  
The Bidder should have its own arrangement for supply or have firm tie up for purchase of power from other sources. Evidence of past experience may please be submitted along with the offer (if any). This condition will not apply for direct offer from a State Electricity Board or State Owned Generating Company, IPP, CPP & Merchant generator whose offer is for sale of power directly.
- ii. The identification of source-wise power supplied is to be incorporated in respective Regional Energy Accounting (REA)/Maharashtra State Energy Accounting. The billing will be done on the basis of Western Regional Energy Accounting/ MSLDC Energy Accounting.
- iii. No Payment will be made for the supply over and above schedule give by WRLDC/MSLDC.
- iv. Any issues related to Energy Accounting shall be taken up by the Bidder with the RLDC/MSLDC whose decision shall be final. Intra State Bidders who schedule power in excess of their generating capacity shall be liable for penalty as may be levied by SLDC.
- v. The Bidder should preferably supply quantum of power from one source (Generator) only. If the quantum of power is supplied from different sources, it should be indicated clearly.
- vi. The Bidder should book the source and the shortest corridor as per the order issued by MSEDCL and shall ensure supply of the contracted quantum/quantum approved in Open Access to MSEDCL on first charge basis on a daily basis. The Bidder shall apply for Open access for full quantum of power from each source as per order.  
  
MSEDCL shall bear all Open Access charges including Injection DIC charges at the Delivery Point quoted in the Bid if applicable i.e. if the Injection point and the Delivery point are the same, the withdrawal DIC charges as applicable for the point of drawl, the SLDCs/RLDCs scheduling charges applicable beyond the delivery point, and application fees to be paid to Nodal RLDC/SLDC concerned, and shall be paid by MSEDCL on submission of documentary proof.  
  
If the Trader/ Seller fails to schedule the power after allotment of corridor and /or surrenders the corridor which shall not be done without the consent of MSEDCL, the STOA shall not be paid by MSEDCL and if already paid, the same shall be recovered.
- vii. The Bidder should book the corridor for the shortest route once the order is issued for supply of power. MSEDCL will not bear the extra Open Access charges due to change in corridor for power supply on Account of delay in obtaining Open Access approval. In case the corridor is not available and Bidder desires to supply the contracted quantum of power through other source/corridor, then Bidder should obtain prior permission of MSEDCL. Even if Bidder supplies contracted quantum through source/corridor different from that referred in order, then Bidder himself will be responsible for the charges over and above the agreed charges as per the order towards the change in rate, Open Access charges, Transmission loss and scheduling charges etc.
- viii. Daily schedule will be intimated 24 hrs in advance and any revision in schedule shall be

implemented only with mutual consent and the Party seeking the revision in schedule shall bear the application fees, rescheduling charges etc.

- ix. **Payment Terms:** The provisional weekly payments shall be released based on the implemented schedules as per RLDC/MSLDC.

The due date for the payment of bill is 30 days from the issue of bill. The rebate @ 2% is applicable on bill amount, including trading margin, if payment is made within 7 days from the receipt of bill by Fax.

In case the due date falls on MSEDCL holiday then the next working day of MSEDCL shall be the due date, including for rebate

The final payment will be made as per REA issued by RLDC/energy accounting by MSLDC. In case of any difference/dispute regarding energy accounting, the same shall be sorted out by M/s. Trader/Seller within a month otherwise MSEDCL will recover the same from pending dues of M/s. Trader/Seller.

- x. **Rebate:** - 2% rebate will be applicable, if bills are paid within 7 working days of MSEDCL from the next day of receipt of the bill. For example if bill is received on 9<sup>th</sup> Day of the month, then the payment date will be on the 16<sup>th</sup> day. If the due date falls on an MSEDCL holiday then payment shall be due on the next working day for MSEDCL.
- xi. **Surcharge:** A surcharge of 15% (Fifteen percent) per annum (as per the CERC Order dated 26<sup>th</sup> March, 2004) shall be applicable on all payments including Open Access Charges outstanding after 30 days from the date of issue of bill. This surcharge would be calculated on a day-to-day basis for each day of the delay.
- xii. **Open Access:** - The power shall be scheduled and dispatched as per the relevant provisions of CERC regulation dated 25<sup>th</sup> January, 2008 regarding "Open Access in Inter State Transmission" and "Procedure for Reservation of Transmission Capacity to short Term Open Access" dated 28<sup>th</sup> January 2008 or if any changes time to time declared by CERC and / as per the MERC provisions /Regulation wherever applicable.
- xiii. Penalty for Short Supply:**
- a) Without prejudice to the provisions of force majeure, the Successful Bidder shall supply the full contracted quantum on a first charge basis to MSEDCL. In case of failure by the Bidder to supply the requisitioned quantum on a daily basis on first charge basis, compensation at the rate of Rs.2.00/Kwh for the shortfall in the supply of power below 70% of the contracted quantum shall be payable by them to MSEDCL and will be deducted from energy bill. In case bidder could not get open access for transmission of power due to transmission constraints, such penalty will not be levied for quantum for which open access not granted, subject to documentary evidence.
- b) Without prejudice to the provisions of force majeure, If MSEDCL fails to schedule energy corresponding to the capacity approved for Open Access for the concerned period MSEDCL shall pay compensation @ Rs.2.00/KWH for the difference (shortage) quantity below 70%.
- xiv. **Cancellation of agreement/order/tender:** Specify the terms and conditions of cancellation of agreement/order/tender.
- xv. **Jurisdiction of Contract:** The laws applicable to this "contract" shall be the laws in force in India. The Courts of Mumbai, India shall have exclusive jurisdiction in all matters arising under and on account of this contract.
- xvi. After receipt of Letter of Award or order for supply of power, the Bidder should immediately book the corridor for contracted quantum for period of supply and

acknowledge the acceptance of same, otherwise it will be treated as order is accepted and all terms and conditions of the order placed by MSEDCL and this Tender shall be applicable.

- xvii. Dispute Resolution: If any dispute or difference of any kind whatsoever (Dispute) shall arise between the Parties in connection with or arising out of this Agreement or out of breach, termination or invalidity of the Agreement hereof, the parties shall resolve them by resorting to the following in the order so mentioned.
- (a) Parties shall attempt to decide through mutual discussions within 30 days.
  - (b) If the dispute can not be resolved by MSEDCL & the Bidder, then dispute resolution will be as per Arbitration Act.
  - (c) In case both the parties are unable to resolve the issue of difference relating to REA difference and RLDC/SLDC short Term Open Access charges, the matter will be referred to Member Secretary, WRPC or Chief Engineer, MSLDC in case Seller/Generator is in intra state for adjudication. The decision of Member Secretary, WRPC/MSPC shall be binding on both parties.

Notwithstanding the existence of any dispute, whether referred to arbitration or not, the Parties hereto shall continue to perform their respective obligations under this Agreement throughout the Term and this Agreement.

- xvii. Force Majeure: Any event which is beyond the control of the two agencies involved which they could not foresee or with a reasonable amount of diligence could not be prevented and which substantially affected the performance by either agency such as but not limited to
- a) Acts of God, natural phenomena, including but not limited to floods, droughts, earthquakes and epidemics.
  - b) Acts of any Government domestic or foreign including but not limited to war declared or undeclared, hostilities, priorities, quarantines, embargoes:
  - c) Riots or Civil Commotion or sabotage.
  - d) Grid failure not attributable agencies involved.
  - e) Heavy rain/flood/storms due to which failure of evacuation/transmission system of STU (MSETCL).

Any restriction imposed by RLDC on scheduling of power supply by BIDDER or MSEDCL due to Transmission /Grid constraint shall be treated as Force Majeure without any liability on either side. If seller fails to supply power due to fault in its generator/system, such event shall not be considered as Force Majeure.

### **Certificate**

I/We have carefully read the terms and conditions which I/We have thoroughly understood and to which I/We shall abide.

**Seal and Signature of Bidder**

**Annexure – A**

**RATES FOR SUPPLY OF FIRM RTC POWER from 1.11.2011 to 30.11.2011.**

Qty in MW at Delivery Point	Source of Supply	Delivery Point of Supply	Supply hours of the day	Rate at Delivery Point Rs./unit	Rate at MSETCL periphery Rs./unit
			RTC		

**Note :** Bidder should quote the quantum in MW and rates for supply of power at respective Delivery Point and rate at MSETCL periphery as per Sr No. 2 of tender document. Offer will be evaluated based on rate at MSETCL periphery.

I/We have carefully read the terms and conditions which I/We have thoroughly understood and to which I/We shall abide.

**Seal and Signature of Bidder**