

MAHARASHTRA STATE ELECTRICITY DISTRIBUTION CO. LTD.



BID DOCUMENTS FOR POWER PURCHASE

ON FIRM BASIS as follows:

Month (Duration)	Quantum in MW	Period
June 2011	300	RTC

THROUGH : COMPETITIVE BIDDING
COMMERICAL AND GENERAL CONDITIONS

TENDER NO.CE(PP)T-2/2011

DATE : 25.05.2011

CHIEF ENGINEER (PP)
POWER PURCHASE CELL, PRAKASHGAD, 5TH FLOOR,
STATION ROAD, BANDRA (EAST), MUMBAI-400 051,
PHONE No.022 26472131, Extn.2303 ; Fax No. 022 26580645

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BACKGROUND :

MSEDCL invites Bids for procurement of power as specified by MSEDCL under “The Scope of Work”. Bids are invited from Generators, Merchant Power Plants, Captive Power Plants, Licensees, Power Traders, SEBs, IPPs from all over India. The Companies already having PPAs (Long Term/Short Term) with MSEDCL cannot offer the power already committed under PPA (Long Term/Short Term).

THE SCOPE OF WORK:

1. Procurement of power on firm basis as follows:

Month (Duration)	Quantum in MW	Period
June 2011	300	RTC

2. **Bidder should submit offers only for above period.**
3. Bidder may procure power from more than one source by specifying the source wise quantum and rates in bids.
4. Delivery Point: To be specifically indicated.
5. The Bidder shall specify source of power Seller (LOI of Seller) and the rates including Transmission Losses and Open Access Charges up to delivery point.
6. Bidder shall book the corridor up to MSETCL periphery.

TERMS AND CONDITIONS FOR POWER PURCHASE

1. **WHO CAN BID:**

Bids are invited from Licensees, Power Traders, SEBs, IPPs, Merchant Power Plants, Power Generating Companies, Captive Power Plant Owners from all over India. The Companies already having PPAs with MSEDCL cannot offer the power already committed under PPA.

2. **PRICE :**

- (a) Bidder should quote the rates for supply of power at the respective Delivery Points for the time duration as above only in the Format as per **Annexure-A**. These rates shall be loaded with the Transmission Charges and Losses till the MSETCL bus by MSEDCL for comparison.
- (b) The Bidder shall quote prices in Indian Rupees only.

3. **SUBMISSION OF OFFER :**

- (a) Bidder shall submit tender with non-refundable tender fees of Rs.1500/- (Rupees One Thousand Five Hundred only) in the form of Demand Draft drawn in favour of **“Maharashtra State Electricity Distribution Co. Ltd”** payable at Mumbai, at the time of tender submission.
- (b) The Bidder shall submit the tender either by registered post or in person in the office of Chief Engineer (PP), Power Purchase Cell, 5th Floor, Prakashgad, plot No.G-9, MSEDCL, Bandra (East), Mumbai 400 051, before the time & date indicated in tender notice. Telegraphic offer or offers received in the form of telex messages, or by cable or fax or email shall not be entertained and shall not be considered under any circumstances.

- (c) Offer received after the due date and time of submission shall not be accepted. Offer received in person or by post after the due date and time of submission shall not be opened and no correspondence shall be entertained in this regard.

4. **EARNEST MONEY DEPOSIT (EMD):**

The Bidder shall pay the Earnest Money Deposit as mentioned below along with the tender. The tender without the payment of Earnest Money Deposit shall be summarily rejected.

- (a) Unless the Bidder is exempted on account of statutory directives as enlisted in clause (d) below, Earnest Money Deposit in the form of Demand Draft of Rs.5,00,000/- (Rupees Five Lakhs Only) shall be drawn in favour of “**Maharashtra State Electricity Distribution Co. Ltd**” payable at Mumbai.
- (b) The relevant Demand Draft No. should be mentioned in the tender. No interest shall be paid on the Earnest Money Deposit.
- (c) In the event the Bidder withdraws his offer during the validity period and/or fails to supply power after issue of L.O.I. the Earnest Money Deposit (EMD) shall stand forfeited.
- (d) All Government and Semi Government Institutions under Government of Maharashtra and fully owned undertaking of any State Government and Government of India are exempted from payment of E.M.D.
- (e) **EARNEST MONEY OF UNSUCCESSFUL BIDDER:**

Earnest Money Deposited (EMD) shall be returned to the unsuccessful Bidders as soon as possible after the tender has been finalized, and on submission of original money receipt of E.M.D. payment to Chief Engineer (Power Purchase), at 5th Floor, Prakashgad, Bandra (East), Mumbai 400 051.

5. **SUBMISSION OF TENDER DOCUMENTS:**

Date and time of submission of tender will be up to **30.05.2011 upto 11:00 hrs.**

6. **OPENING OF TENDER :**

Date of opening of bids is on **30.05.2011 at 11:15 hrs.**

7. **ACCEPTANCE OF TENDER:**

MSEDCL reserves its right to accept or reject any tender whether fully or partially without assigning any reasons. It is also not binding on MSEDCL to disclose any analysis report on tender. The Bidder on the other hand binds himself to supply power from his offer in part or whole at the option of the MSEDCL.

8. **AMBIGUITY IN QUOTATION:**

Any ambiguity in the terms and conditions may lead to the rejection of tender. The Bidder

should note that there shall be no deviation in respect of the following terms specified in the tender documents and in case of deviation if any; the tender shall be liable for rejection.

- (i) Terms of payment
- (ii) Period of validity of offer
- (iii) Jurisdiction of Court
- (iv) Default of contract & termination thereof

9. NOTIFICATION OF AWARD OF CONTRACT :

The notification of Award of contract shall be communicated to the successful Bidder by Letter of Award (LOA) by registered post or hand delivery or telegram or Fax or Telex or Cable as the MSEDCL deems it fit.

10. SPECIAL TERMS AND CONDITIONS

- 1) The offers shall be for a firm quantum. If quantum is indicated as “ upto”, then the offer shall be rejected.
- 2) Validity of offer shall be for a minimum of 15 days and it shall be binding on the Bidders to supply the full quantum and for the period as per the order placed with them within such validity period. In case of short supply, Bidder shall produce valid documentary proof from RLDC/SLDC of not having sold the power to any other party or else shall forfeit the EMD.
- 3) In case of supply from CPPs, quantum and rate should be indicated specifically and source wise in the Bids.
- 4) Final Bill: The final monthly bill settlement will be based on REA issued by WRPC/ Energy Accounting by MSLDC and as reconciled between MSEDCL and the bidder on finalization of the respective Energy Accounts. Towards ensuring the final settlement, MSEDCL reserves the rights to retain 10% of the bill for the last week of the contract period as Security Deposit which shall be released within seven days based on the final reconciliation as above without prejudice to our rights for the Rebate on the net amount payable.. In case , net amount is payable by the bidder on final Reconciliation, then the same shall be paid by the Bidder within seven days of reconciliation .Surcharge @ 1.25% per month shall be applicable on pro-rata basis for each day of delay thereafter.
- 5) Without prejudice to the provisions at 10 (4) and 12 (x) herein, offers for supply of less than 20 MW shall be considered only if the billing of the supply from such sources of quantum below 20 MW shall be done on fortnightly basis and payment due date for the same shall be 15 days from the next day of receipt of the bill with the applicable rebate. The suppliers/traders shall bear all application fees & scheduling charges thereof.

Illustration for billing –

Fortnightly bills for 1st to 15th & 16th -30th /31st shall be raised. Payment due date shall be 15 days from the next day of receipt of such bills by fax. Rebate of 2% shall be applicable on the payments made within such due dates. Payment shall be made on the next working day of MSEDCL if the due date falls on MSEDCL holiday(s).

- 6) Supply from alternate sources shall not be binding on MSEDCL unless prior written consent is obtained from MSEDCL.
- 7) The bidder should read all the terms and conditions of this tender document and submit duly signed tender document along with offer.

12. OTHER TERMS & CONDITIONS:

- i. Technical & Financial Profile of Bidder:

The Bidder should have its own arrangement for supply or have firm tie up for purchase of power from other sources. Evidence of past experience may please be submitted along with the offer (if any). This condition will not apply for direct offer from a State Electricity Board or State Owned Generating Company, IPP, CPP & Merchant generator whose offer is for sale of power directly.
- ii. The identification of source-wise power supplied is to be incorporated in respective Regional Energy Accounting (REA)/Maharashtra State Energy Accounting. The billing will be done on the basis of Western Regional Energy Accounting/ MSLDC Energy Accounting.
- iii. No Payment will be made for the supply over and above schedule give by WRLDC/MSLDC.
- iv. Any issues related to Energy Accounting shall be taken up by the Bidder with the RLDC/MSLDC whose decision shall be final. Intra State Bidders who schedule power in excess of their generating capacity shall be liable for penalty as may be levied by SLDC.
- v. The Bidder should preferably supply quantum of power from one source (Generator) only. If the quantum of power is supplied from different sources, it should be indicated clearly.
- vi. The Bidder should book the source and the shortest corridor as per the order issued by MSEDCL and shall ensure supply of the contracted quantum/quantum approved in Open Access to MSEDCL on first charge basis on a daily basis. The Bidder shall apply for Open access for full quantum of power from each source as per order.
- vii. The Bidder should book the corridor for the shortest route once the order is issued for supply of power. MSEDCL will not bear the extra Open Access charges due to change in corridor for power supply on Account of delay in obtaining Open Access approval. In case the corridor is not available and Bidder desires to supply the contracted quantum of power through other source/corridor, then Bidder should obtain prior permission of MSEDCL. Even if Bidder supplies contracted quantum through source/corridor different from that referred in order, then Bidder himself will be responsible for the charges over and above the agreed charges as per the order towards the change in rate, Open Access charges, Transmission loss and scheduling charges etc.
- viii. Daily schedule will be intimated 24 hrs in advance and any revision in schedule shall be implemented only with mutual consent and the Party seeking the revision in schedule

shall bear the application fees, rescheduling charges etc.

- ix. Mode of Payment: - The bidder shall indicate mode of payment in their offer along with Penalty/Compensation without prejudice to the provisions of force majeure.
- x. Rebate: - 2% rebate will be applicable, if bills are paid within 7 working days of MSEDCL from the next day of receipt of the bill. For example if bill is received on 9th Day of the month, then the payment date will be on the 16th day. If the due date falls on an MSEDCL holiday then payment shall be due on the next working day for MSEDCL.
- xi. Open Access: - The power shall be scheduled and dispatched as per the relevant provisions of CERC regulation dated 25th January, 2008 regarding "Open Access in Inter State Transmission" and "Procedure for Reservation of Transmission Capacity to short Term Open Access" dated 28th January 2008 or if any changes time to time declared by CERC and / as per the MERC provisions /Regulation wherever applicable.
- xii. Penalty for Short Supply:**
 - a) Without prejudice to the provisions of force majeure, the Successful Bidder shall supply the full contracted quantum on a first charge basis to MSEDCL. In case of failure by the Bidder to supply the requisitioned quantum on a daily basis on first charge basis, compensation at the rate of Rs.2.00/Kwh for the shortfall in the supply of power below 70% of the contracted quantum shall be payable by them to MSEDCL and will be deducted from energy bill. In case bidder could not get open access for transmission of power due to transmission constraints, such penalty will not be levied for quantum for which open access not granted, subject to documentary evidence.
 - b) Without prejudice to the provisions of force majeure, If MSEDCL fails to schedule energy corresponding to the capacity approved for Open Access for the concerned period MSEDCL shall pay compensation @ Rs.2.00/KWH for the difference (shortage) quantity below 70%.
- xiii. Cancellation of agreement/order/tender: Specify the terms and conditions of cancellation of agreement/order/tender.
- xiv. Jurisdiction of Contract: The laws applicable to this "contract" shall be the laws in force in India. The Courts of Mumbai, India shall have exclusive jurisdiction in all matters arising under and on account of this contract.
- xv. After receipt of Letter of Award or order for supply of power, the Bidder should immediately book the corridor for contracted quantum for period of supply and acknowledge the acceptance of same, otherwise it will be treated as order is accepted and all terms and conditions of the order placed by MSEDCL and this Tender shall be applicable.
- xvi. Dispute Resolution: If any dispute or difference of any kind whatsoever (Dispute) shall arise between the Parties in connection with or arising out of this Agreement or out of breach, termination or invalidity of the Agreement hereof, the parties shall resolve them by resorting to the following in the order so mentioned.
 - (a) Parties shall attempt to decide through mutual discussions within 30 days.
 - (b) If the dispute can not be resolved by MSEDCL & the Bidder, then dispute resolution will be as per Arbitration Act.
 - (c) In case both the parties are unable to resolve the issue of difference relating to REA difference and RLDC/SLDC short Term Open Access charges, the matter will be referred to Member Secretary, WRPC or Chief Engineer, MSLDC in case Seller/Generator is in intra state for adjudication. The decision of Member Secretary,

WRPC/MSPC shall be binding on both parties.

Notwithstanding the existence of any dispute, whether referred to arbitration or not, the Parties hereto shall continue to perform their respective obligations under this Agreement throughout the Term and this Agreement.

- xvii. Force Majeure: Any event which is beyond the control of the two agencies involved which they could not foresee or with a reasonable amount of diligence could not be prevented and which substantially affected the performance by either agency such as but not limited to
- a) Acts of God, natural phenomena, including but not limited to floods, droughts, earthquakes and epidemics.
 - b) Acts of any Government domestic or foreign including but not limited to war declared or undeclared, hostilities, priorities, quarantines, embargoes:
 - c) Riots or Civil Commotion or sabotage.
 - d) Grid failure not attributable agencies involved.
 - e) Heavy rain/flood/storms due to which failure of evacuation/transmission system of STU (MSETCL).

Any restriction imposed by RLDC on scheduling of power supply by BIDDER or MSEDCL due to Transmission /Grid constraint shall be treated as Force Majeure without any liability on either side. If seller fails to supply power due to fault in its generator/system, such event shall not be considered as Force Majeure.

Sd/-

Chief Engineer (Power Purchase)

Certification by Bidder:

This is certified that all terms and conditions of tender are acceptable.

Signature of the Bidder :	
Full name & designation :	
Company :	
Date :	
Seal of the Bidder :	

Annexure – A

RATES FOR SUPPLY OF FIRM POWER IN June 2011

Qty MW	in	Source of Supply	Delivery Point of Supply	Supply hours of the day	Rate at Delivery Point
				RTC	

Seal and Signature of Bidder